

High-impact first-of-its-kind group capabilities presentation at AMAI Caustic Soda Meet



In a first-of-its-kind group effort in this field, after the inception of the new Business Unit concept, the thyssenkrupp group comprising of thyssenkrupp Uhde Chlorine Engineers GmbH (tkUCE), thyssenkrupp Industrial Solutions Consulting (tkISC), Germany and thyssenkrupp Industrial Solutions India (tkIS India) participated at the **AMAI Seminar cum Exhibition "New Developments in O & M of Membrane Cell Plants with Energy Saving & Management in Chlor-Alkali Sector"** at the **Hotel Goa Marriott Resort & Spa, Miramar, Goa** on **6th and 7th September 2017**.

Our participation at the Seminar was by way of paper presentation on tkIS' Integrated Asset Management Program and the Revamp Possibilities in Membrane Cell Caustic Soda plants.



Mr Olaf Kos from the Asset Management group of thyssenkrupp Industrial Solutions Consulting had presented a paper on the group's Integrated Asset Management Programme that is at the centre of the Services thrust of the group. In keeping with the theme of the Seminar, the paper elaborated the 360° Lifecycle Services for existing plants that the group offers customers under its Services portfolio. Driven by a customised approach, the Programme is carefully tailored around customer requirements with a view to increase the profitability of the customer's assets. Its comprehensive portfolio ranges from consultancy to complete operation and maintenance of the plant. The program assures continually improving safety, reliability, availability, productivity, efficiency of the assets along with maximum performance and longer life at optimum cost.



Mr Rangarao, General Manager – Process, tkIS India read a paper on the various possibilities for Revamps in Caustic Soda plants, that would be of interest to customers' looking to optimise value from their existing facilities. 'Revamps are another of our many offerings,' said Rangarao, speaking to the august audience that included representatives from our customers like the Aditya Birla Group of companies including Grasim Industries, GACL, Nirma, Reliance Industries, DCW, Shree Rayalaseema, Chemplast, TCC etc He went on to give an overview of the newer technologies like NaCl ODC, HCl Electrolysis and the new VI Generation Membrane Cell, which offers even better energy-saving possibilities. 'This becomes possible because of the efforts we invest in Research & Development, both here in India and in Germany,' he said.

Other highlights of the event were the special films that the group screened at the event, the group stand and a special presentation made by **Mr Suresh Pandita, Chief Manager – Sales** at thyssenkrupp Industrial Solutions (India) for the exhibitor segment of the event.

the tkIS team also comprised experts from tkUCE, Germany - Dr. Dimitri Donst, Head of Global Service UCE Group, Head of Service Department and Mr. Christoph Stegemann, Senior Service Manager, and Mr. Pavithran Kunjan, General Manager – Sales Technologies, Mr. Sanjay Shanbhag, Deputy General Manager – Sales and Mr. Tarun Hariani, Chief Manager – Process.

